# Freddie Mac AMI Programs



# **BorrowSmart LIP Program Overview**

Product Name = 2548 BorrowSmart® HP Standard 30 Year Fixed
2549 BorrowSmart® HP Std 30 Year w/ Afford 2<sup>nd</sup>

**BorrowSmart Low Income Purchase (LIP)** 

\$1,250 for borrower(s) whose qualifying income is greater than 50% and less than or equal to 80% of AMI

### **Additional Sources of Funds**

- Gift Funds from family
- Funds from eligible nonprofits or government agencies
- Funds from Employer Assisted Homeownership programs and Affordable Seconds
- Can be used in conjunction with other DPA Programs that meet all applicable guidelines

### **Grants:**

If a grant is being issued, provide the applicable monetary credit and notate as a Grant in Section L (Section J will also be accepted).

# **Process Overview**

- Step 1: Determine borrower eligibility through your standard loan application process using the <a href="Freddie Mac BorrowSmart">Freddie Mac BorrowSmart</a> Income and Property Eligibility Tool and provide gross qualifying income to the borrower
- **Step 2:** Once qualified, the program connects the borrower(s) with a Financial Wellness Expert with the Homeownership Preservation Foundation (HPF) conducted by GreenPath. You can refer the borrower to call or provide a warm transfer to 1-888-776-6652 which is specific to Newrez to obtain an eligibility certificate
- **Step 3:** HPF/GreenPath will complete the eligibility certificate (based on gross income and property address), email the certificate to the borrower and schedule a counseling call within 2-3 business days
- **Step 4**: A counseling session will be conducted **(by HPF/GreenPath only)** with at least one qualifying borrower although all borrowers are strongly encouraged to attend the counseling session
- Step 5: Upon completion of counseling session, the counselor will issue a counseling certificate and email the Freddie Mac BorrowSmart® Program: Certificate of Completion of Pre-purchase Homeownership Counseling packet to the consumer
- Step 6: Once consumer forwards packet to you, proceed to closing, provide the credit and notate as a Grant in Section L (Section J will also be accepted). Note: If the borrower's income changes a new certificate will be needed. The lender will request an updated certificate from HPF/Greenpath and the updated certificate will need to match LPA
- **Step 7:** Send the file to Newrez for purchase and include the BorrowSmart packet. Newrez will review and add the grant amount to the Purchase Advice

# **Home Possible VLIP Program Overview**

Product Name = II8 Home Possible 30-year Fixed

JJ6 Home Possible 30-year Fixed with Affordable Second

2565 Home Possible Plus 30 Year Fixed Rate

2566 Home Possible Plus 30 Year Fixed w/ Affordable 2<sup>nd</sup>

Fixed Rate: 10 to 30 Year Terms Available ARM Options Available with Home Possible

Home Possible Plus\* Very Low-Income Purchase (VLIP)

\$2,500 for borrower(s) whose qualifying income is less than or equal to 50% of Area Median Income (AMI) Additional Sources of Funds

- Gift Funds from family
- Funds from eligible nonprofits or government agencies
- Funds from Employer Assisted Homeownership programs and Affordable Seconds
- Can be used in conjunction with other DPA Programs that meet all applicable guidelines

## **Process Overview**

Step 1: Determine borrower eligibility through your standard loan application process using the
 <u>Freddie Mac Income and Property Eligibility Tool</u> and provide gross qualifying income to the borrower

 Step 2: For Purchase Transactions:

- Must be completed by at least one borrower when all occupying borrowers are first time homebuyers
- Must be completed prior to the Note Date
- Must not be provided by an interested party to the transaction, the Client or Newrez

Step 3: The following types of homeownership education are acceptable

- Programs provided by HUD approved counseling agencies, Housing Finance Agencies (HFA's) or Community Development Financial Institutions (CDFI's)
- Freddie Mac's free financial literacy curriculum, CreditSmart Homebuyer U- With Certificat
- Borrower completes online CreditSmart Homebuyer U-With Certificate that includes modules 1 through 6
- Homeownership education programs provided by mortgage insurance companies or other provider programs that meet the standards of the <u>National Industry Standards for Homeownership Education and Counseling</u>

\*Home Possible Plus is a Newrez naming convention and will not be found in Freddie Mac guidelines